



Inside Sales Consultant

Greenville, SC

Lima One Capital, LLC is searching for a quality person who possesses strong values, a great work ethic, good communication skills, and a passion for networking. We believe in hiring great people and training them on industry specifics. We are a fast-growing company and candidates have great potential to grow within the company.

A generalized list of job responsibilities is below.

Job Responsibilities

- Obtain NMLS Mortgage Loan Originator License
- Source new sales opportunities through inbound lead follow-up and outbound outreach
- Understand customer needs and requirements
- Source qualified opportunities
- Close sales and achieve monthly quotas
- Research prospects, identify key players and generate interest
- Maintain and expand your database of prospects
- Team with channel partners to build pipeline and close deals
- Perform any other duties assigned by your manager

Qualifications

- Bachelor's degree preferred
- Self-starter mindset and goal-oriented approach
- Strong communication abilities and capacity to adapt to customer needs
- Working hours from 9:00 am - 6:00 pm

Benefits

- Medical insurance
- Dental insurance
- Life, short-term disability, and long-term disability
- 401k plan
- Paid vacation

If you're interested in this position, please email your resume to Employment@LimaOneCapital.com.