



## **Lima One Capital, LLC Announces Hiring for Broker Consultant in Greenville, SC**

Lima One Capital is searching for a quality person who possesses strong values, a great work ethic, excellent communication skills, and a passion for networking. We believe in hiring great people and training them on industry specifics. We are a fast-growing company and candidates have great potential to grow within the company.

A generalized list of job responsibilities is below.

- Screen, onboard and develop relationships with mortgage brokers
- Account management to include outbound phone and email campaigns, deal flow management, and frequent follow ups with brokers regarding deals in progress
- Meet loan production and outbound activity goals
- Maintain and expand database of producing mortgage brokers
- Perform any other duties assigned by your manager
- Ability to obtain NMLS licensure where required
- Passing score on Lima One Capital Sales Entrance Exam

### **QUALIFICATIONS:**

- Bachelor's degree preferred
- Self-starter mindset and goal-oriented approach
- Strong communication abilities and capacity to adapt to customer needs
- Working hours from 9:00 am – 6:00 pm

### **Benefits**

Incentive Plan  
Medical Insurance  
Dental Insurance  
Life, Short-Term Disability, Long-Term Disability  
401k plan  
Paid vacation