



Business Development Representative

Nevada, Dallas, Mid-West, Boston

Lima One Capital is searching for a quality person who possesses strong values, a great work ethic, good communication skills, and a passion for sales and networking. We believe in hiring great people and training them on industry specifics. We are a fast-growing company and candidates have great potential to grow within the company.

A generalized list of job responsibilities is below.

Outside Sales Qualifications

- Two years of outside sales experience
- Two years in real estate industry, fix-and-flip, rental, or multifamily preferred
- Travel required up to 50%
- Strong sales and presentation skills
- Confident public speaking skills
- Positive attitude, exemplary attendance, and reliable team member

Job Responsibilities

- Serve as outside sales representative for Lima One Capital
- Attend a variety of industry networking events
- Speak publicly to industry groups
- Network with industry professionals on behalf of the company
- Generate new sales channels
- Close sales and achieve quarterly quotas
- Research prospects, identify key players and generate interest
- Maintain and expand your database of prospects
- Team with channel partners to build pipeline and close deals
- Perform additional duties assigned by your manager

Benefits

- Medical insurance
- Dental insurance
- Life, short-term disability, and long-term disability
- 401k plan
- Paid vacation

If you're interested in this position, please email Employment@LimaOneCapital.com.